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**Information Technology Strategy & Operations**  
Strategy, Best Practices & Standards

## Financial Due Diligence Summary

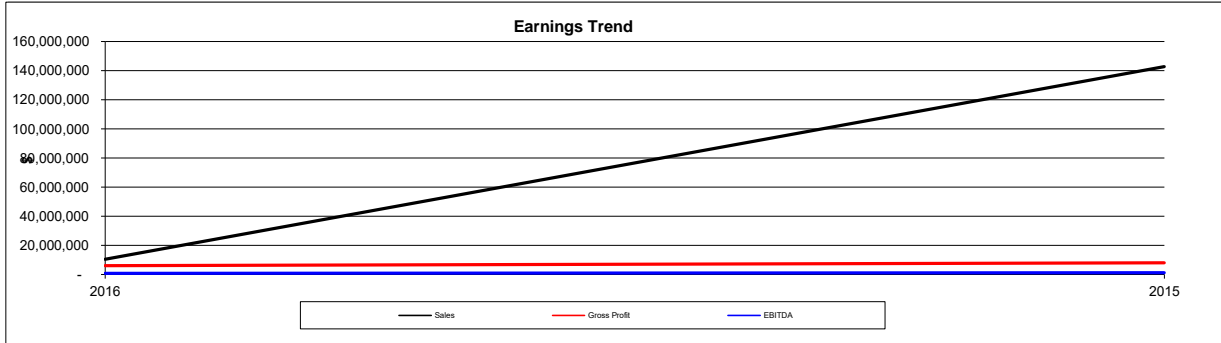
(For Private Company)

Rating

**12**  
(See Table Below)

<b>Overview</b>		Date
		Completed by:
<b>Company Name:</b>		
<b>Address</b>		
<b>BIN:</b>		
<b>Parent Company:</b>		
Were 1+ years of reports provided?		
Was a letter from Auditor attached?		
<b>Comments:</b>		
<b>Line of Business:</b>		
<b>Year Started:</b>		
<b>No of Employees:</b>		
<b>Major Clients:</b>		
<b>Major Competitors:</b>		

### Ratings



Financial Statements	FYE2016	FY2015		Financial Info in: Thousands
<b>Comments:</b>				
<b>Annual Gross Revenue:</b>	<b>PRIVATE COMPANY</b>			
<b>Net Income (Loss)</b>				
<b>Cash on Hand:</b>				
<b>Long-term Debt:</b>				
<b>R&amp;D Expenditures:</b>				
<b>Financial Ratios:</b>	Current Ratio:	2.05	How many years current cash on hand can support Net Loss.	
	Monthly Burn Rate:	N/A		
<b>Cash Flow Schedule (000's):</b>		2016	2015	

<b>Overall Rating:</b>	<b>12</b>			
<b>Explanation:</b>	Altman Z-Score:	14.39	Altman Z-Score Rating	Survival
<b>Low Risk (13-15)</b>	Current Ratio:	2.05	Current Ratio Rating	CAUTION
<b>Mod-Low Risk (10-12)</b>	Cash Burn Rate:	N/A	Cash Burn Rate Rating	Good
<b>Moderate Risk (7-9)</b>	Gross Profit Margin:	6%	GPM Rating	Not Increasing
<b>High-Mod Risk (4-6)</b>	Revenue Growth:	1263%	Revenue Growth Rating	Increasing
<b>High Risk (1-3)</b>	Days Sales Outstanding	11.90	DSO Rating	Good
	Mo Cash Burn Rate	N/A	Mo Cash Burn Rate	Good
			EBITDA Trend	Good

Source:

Related Articles/Websites:

**Disclaimer:** The rating assigned to the vendor is the opinion of IT Finance based on available financial and company specific information. The rating is not designed to determine whether or not Humana should enter into a relationship with the vendor. Instead, it is intended to assess the risk associated with the financial position of the vendor in question.

\*This report contains CONFIDENTIAL information regarding the named company. This information is for Humana use only.

Green = Low Risk      Yellow = Moderate Risk      Red = High Risk